



We are

**Astound Business Solutions** 

A top-tier, national network solutions provider

We are a national telecommunications company that delivers advanced solutions over a diverse, carrier-grade network that provides high-speed, reliable, and secure connectivity for mission-critical business applications.

We are the 6th largest cable provider in the U.S.

In 2021, Astound was purchased for \$8.1 Billion dollars by Stonepeak, an investment firm specializing in infrastructure assets.



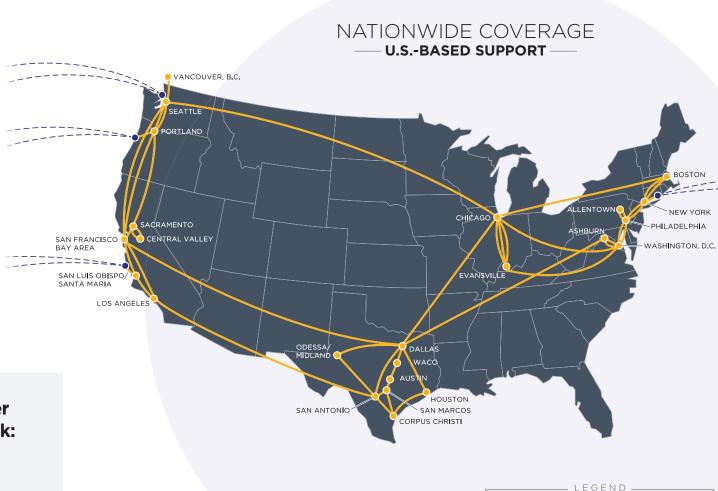


### The Astound Fiber Network

Powering carrier services across the U.S.

While we provide coast-to-coast connectivity to over 1 million customers, we maintain a local, customer-centric approach, with dedicated industry experts on-hand, around-the-clock, to help stay on top of today's evolving technology.

- In 12 states and 8 of the top 10 metro areas in the U.S.
- More than 42,000 route miles
- More than 19,600 on-net buildings
- More than 75,000 business customers
- Connected to more than 100 data centers and over 2.000 cell sites



Robust metro fiber footprint and/or

High-capacity backbone links

Coastal submarine cable access—
transpacific and transatlantic routes

data center presence

# We Deliver Solutions Over the Most Reliable Network:

- Connectivity
- Internet
- Cloud Networking
- Custom Solutions



# Connectivity

With our connectivity solutions, we provide reliable, state-of-the-art transport technologies over our 100% fiber optic network. And with guaranteed performance and responsive, local service, we help businesses be ready for anything.

#### Why do you need connectivity?

- Growing bandwidth demands
- Connectivity is the infrastructure of networks; foundational to online presence
- Scalability

# CONNECTIVITY SOLUTIONS AT A GLANCE



#### **Dark Fiber**

Secure, scalable bandwidth on your own private network. Manage control and security with no equipment or protocol restrictions.



#### Wavelength

Secure end-to-end connectivity up to 400 Gbps.



#### **Ethernet**

Dedicated point-to-point or multi-point connectivity backed by carrier-grade fiber to meet the demands of high-bandwidth applications.



Dark Fiber is a dedicated strand of fiber optic cable that connects your locations within the same metro areas, and it allows you to increase connectivity, network efficiency, and speed for your customers.

You have end-to-end control, unlimited bandwidth, and the flexibility to run unique protocols and use your own equipment. A Dark Fiber network offers maximum security, since you are not running through someone else's network.

Typical bandwidth plans often do not address the increasing demand for bandwidth or account for secure Internet capabilities to transmit large files and sensitive data. They also do not consider the need for scalable, end-to-end network control that requires instant response times for point-to-point communications.

Workloads and operational demands continue to increase while budgets decline. This drives you to improve efficiencies and cut costs. However, leasing more line capacity on existing networks or purchasing more bandwidth presents economic challenges when faced with return on investment pressures.



#### **DARK FIBER**



#### STANDARD OFFERINGS

**STRAND** 

**PAIR** 

**Unlimited Bandwidth -** Ensures the necessary bandwidth, with optimal connectivity

**Secure -** Your sites are directly connected and avoid any outside network traffic

**Scalability and Flexibility -** Increase bandwidth as you grow or reduce when necessary

**Control -** Create a network strategy and structure for your needs **Reliability -** Full redundancy ensures improved reliability and disaster recovery

#### Why Choose Dark Fiber from Astound?

Our extensive fiber footprint, assets, routes, and secure rightsof-way provide your network infrastructure with the reliability, scalability, and flexibility to support mission-critical applications. It also enables you to support different configurations, services, and applications that standard bandwidth plans cannot handle. Dark Fiber is an affordable strategy to ensure your business maintains complete control over your network infrastructure.

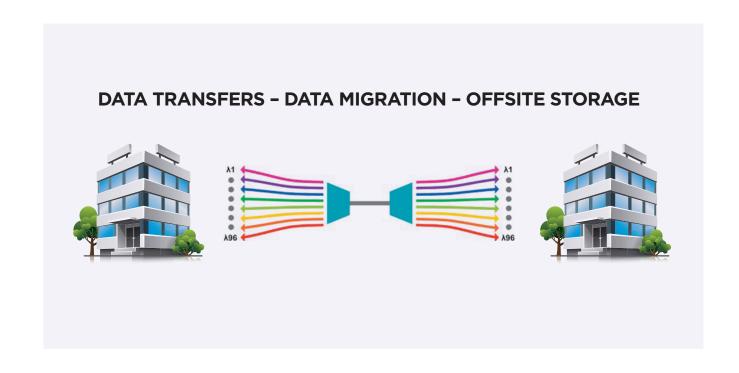
### Wavelength

A partially meshed, intra-region, high-performance network that produces unsurpassed connectivity with elegant simplicity. The technology of choice for transporting large amounts of data between sites. Facilities-based network delivering proven optical performance that links high-traffic locations with key data centers and fiber-fed access points for seamless connections. Priced per endpoint (no standard price).

#### Standard Symmetrical Offerings 10 Gbps | 100 Gbps | 400 Gbps

Wavelengths have fewer points of failure and provide better security compared to switched/routed IP services

- Service level agreements
- Predictable performance
- · No variance in latency or jitter
- Dedicated capacity that assures application performance
- Protected routes are available
- DWDM Dense Wavelength Division Multiplexing
- Simple point-to-point pipe





### Ethernet Private Line (EPL)

Get the most flexible point-to-point configurations backed by reliable, carrier-class fiber. Our EPL service meets the demands of high-bandwidth applications over Ethernet, so you can expand to new locations, connect new offices and data centers, and run bandwidth-intensive applications with confidence. We stand behind our solutions with an end-to-end, industry-leading Service Level Agreement (SLA) that extends across our backbone, metro core, and last-mile network for fiber-based services.

#### **Ethernet Private Line**

Point-to-Point Ethernet Connectivity:

- Powers high-bandwidth applications, so you can expand to new locations, connect new offices and data centers, and run any application with confidence
- Dedicated connectivity between two locations across our Ethernet network
- Ideal for companies that need a secure, private connection between two locations; transparent plug and play





### Ethernet Virtual Private Line (EVPL)

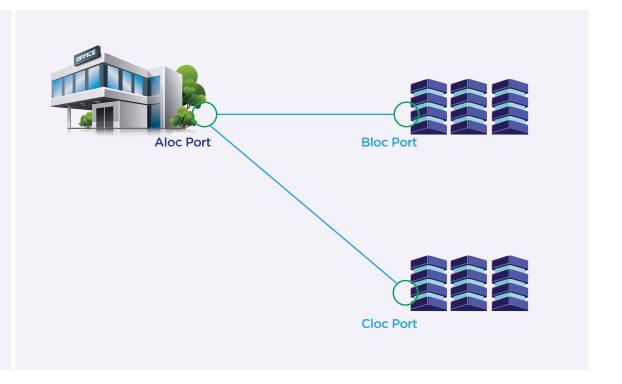
Connect multiple sites to a single hub with a dedicated high-speed private network for transferring data, voice, and video communications.

EVPL streamlines your network management across multiple locations, with configuration options to support your offices anywhere.

#### **Ethernet Virtual Private Line**

Point-to-Multipoint Connectivity:

- Dedicated connectivity between more than two locations, with a "hub-and-spoke" topology
- Ideal for multi-location companies that want to maximize network control at one primary location, or that have a designated HQ and branch office structure; reduces number of network ports required





### Benefits of Astound Business Solutions Ethernet Products

**Unlimited Scalability -** Speeds that support any size application from regional to global scale, with the ability to grow your public domain

Flexibility - Increase bandwidth dynamically

**Consistency -** Supports features designed to guarantee predictable levels of network performance

**Comprehensive SLA -** You can run your business with confidence knowing that your Internet service is monitored and assured

**Strong Support -** You have peace of mind with a local, responsive team, and we monitor our networks through our Commercial Network Operations Center to provide complete customer service 24/7/365

**Resiliency -** Most reliable infrastructure; drastically reduces downtime

**Quality of Service -** Full redundancy ensures improved reliability and disaster recovery ability

**Cost-Effective -** Networks are less complicated and easier to maintain than traditional networks

**Symmetrical -** Upload speeds match download speeds

STANDARD OFFERINGS		
10 Mbps, 100 Mbps, 200 Mbps, 500 Mbps, 600 Mbps, 900 Mbps 1 Gbps	2 Gbps 3 Gbps 5 Gbps 10 Gbps	20 Gbps, 40 Gbps, 50 Gbps, 70 Gbps, 80 Gbps, 90 Gbps, 100 Gbps
1 GB Port	10 GB Port	100 GB Port

# Astound is the Business Choice

Astound has been recognized by PCMag's Business Choice readers as the **top Business Internet Service Provider (ISP) in the nation, ranking #1 in Overall Satisfaction** and 10 other categories, including:

- Installation / Setup
- Speed
- Reliability
- Ease of Use
- Value
- Management
- Customer Service
- Tech Support
- Repairs
- Likelihood to Recommend





Internet is the lifeblood of every business. Having sufficient bandwidth that delivers a consistent, positive employee/customer experience is vital in order to meet your growing online needs.

### Speed. Reliability. <u>Guaranteed.</u> Dedicated to your Success.

With DIA, you're guaranteed to receive the exact bandwidth you purchased, 100% of the time. It's a great fit for businesses that:

- Use or host cloud-based applications
- Require dedicated bandwidth
- Need high-bandwidth upload and/or download capability

#### **Fast, Secure Connections**

Astound's DIA enables mission-critical business activities via:

- Dedicated, reserved, symmetrical high-bandwidth Internet speed
- Secure connections with guaranteed up-time and always-on connectivity
- Scalable solutions

# Non-shared, direct connection to our fiber network

- Symmetrical upload and download
- Reliability backed by Astound's 99.99% Service Level Agreement
- Speeds up to 100 Gbps
- IPv4 blocks up to /24 w/ IPv6 support
- DDoS Mitigation
- 24/7/365 expert support

#### STANDARD SYMMETRICAL OFFERINGS

10 Mbps - 100 Mbps	2 Gbps	20 Gbps - 40 Gbps
200 Mbps - 500 Mbps	3 Gbps	50 Gbps - 70 Gbps
600 Mbps - 900 Mbps	5 Gbps	80 Gbps - 90 Gbps
1 Gbps	10 Gbps	100 Gbps

#### **Key Attributes:**

- Redundant
- Dedicated Symmetrical Connectivity
- Private Network
- Service Level Agreement

#### **ADD-ONS**

- · Static IP & Subnets
- Bursting
- Border Gateway Protocol (BGP)



# Cloud Networking

# Secure, reliable connections to enable your business operations

Experience advanced connectivity solutions with our Cloud Networking services. Gain access to a global network of over 100 data centers, and leverage premier connectivity options that are optimized to support cloud-based applications. Our high-performance routes are engineered to accommodate any configuration, ensuring that your network runs smoothly and efficiently.

# CLOUD NETWORKING AT A GLANCE



#### Interconnection

Our Data Center Interconnect (DCI) service lets you leverage predetermined fiber routes between very high-capacity fiber paths, interconnecting critically-acclaimed data centers in our network footprint.



#### **IP Transit**

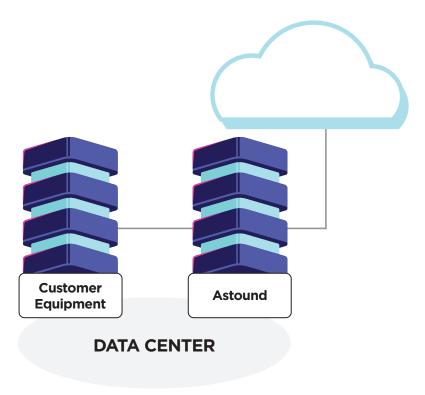
Maximize connectivity with our IP Transit, linking data centers to the Internet via shortest routes with stable round-trip times.



### Data Center Interconnect (DCI)

We provide interconnectivity between the data centers in our network footprint when you need private, dedicated high bandwidth between data centers.

For customers that have a need to rapidly deploy circuits, paths, or wavelengths without the need for construction.





Standard Dark Fiber Per Pair Pricing with Data Center Cross Connect Fees Apply

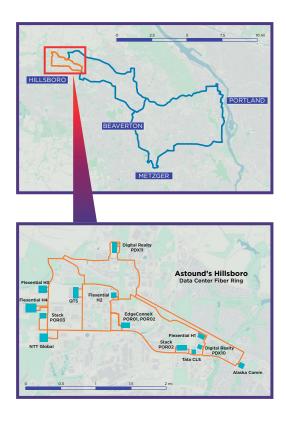


### Portland and Hillsboro Data Center Rings

#### Your One-Stop Shop for Fiber Connectivity

We have a 66km dedicated, 100% underground, 864-count Dark Fiber ring between Portland and Hillsboro, Oregon.

With dual entries into each data center, we can provide complete geographic fiber connectivity between any two connected data centers in Portland or Hillsboro without traversing any other facility, as well as connect you to any of the seven subsea cables that terminate in Hillsboro.



Standard Dark Fiber Per Pair Pricing with Data Center Cross Connect Fees Apply

#### **Hillsboro Data Centers**

Alaska Communications CLS

**Digital Realty PDX10** 

Digital Realty PDX11

Digital Realty PDX12 (planned)

**EdgeConneX POR01** 

EdgeConneX POR02

**EdgeConneX POR03** (planned)

Flexential H1

Flexential H2

Flexential H3

Flexential H4 (formerly T5)

NTT Global HI1

QTS Hillsboro1

Stack Infrastructure POR2

Stack Infrastructure POR3

Tata CLS1

#### **Portland Data Centers**

**H5 Data Center Portland** 

Lumen Portland1

Pittock (1574 Critical)



# Built for performance with the lowest latencies and shortest routes.

Astound provides a highly diverse, densely peered Internet transit product that connects with scalable capacity. To ensure the fastest and most direct route possible, Astound has engineered private and direct connections with destination networks for over 70% of our traffic. Astound peers with seven of the world's biggest Tier 1 providers for global backbone Internet connectivity.

#### **Benefits**

Guaranteed performance levels for:

- Throughput
- Packet Loss
- Latency
- Availability

Multiple connectivity options, including:

- Static route connection with IPv4 or IPv6
- Full routing participation using BGP
- Direct traffic to specific BGP partners for direct access to optimize routing

#### STANDARD SYMMETRICAL OFFERINGS

ExpressRoute	ExpressRoute Direct
Mbps: 100, 200, 300, 500 Gbps: 1, 2, 5	Gbps: 10, 100

#### With IP Transit from Astound, you'll benefit from:

- Increased security
- Predictive network latency
- Low jitter/packet loss
- A more consistent connection experience than over the public Internet
- Symmetrical bandwidth options up to 100 Gbps
- Backed by Astound's 99.99% Service Level Agreement

# Why Astound Carrier Services?

Astound Business Solutions provides customers with high-capacity, secure connectivity for their mission-critical applications, while increasing overall agility and responsiveness.

#### • Custom, Robust Solutions

We take a consultative approach by first understanding your distinctive needs to deliver a unique solution designed especially for you.

#### Speed to Market

Unlike larger competitors, we focus on rapid installations and upgrades and do not rely on third parties to meet deadlines.

 Award-Winning Customer Service 24/7/365 local dedicated support with industry experts on-hand around-the-clock to help businesses stay on top of today's evolving IT technology and remain competitive in their markets.

#### • Fiber-Rich Network

We operate a sophisticated network with a network backbone featuring a smaller node size and robust fiber capacity. With over 42,000 route miles servicing more than 19,600 on-net buildings, we cover 12 states and more than 20 metro areas to help give you the connectivity solutions you need.

Let's talk about your needs.





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